Biggar Group's Market Reports

Advanced Marketing Tools

Larry Biggar – Taylor Biggar

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Richmond Real Estate Price Changes ($/%)  
列治文 房地產價格變動 /列治文 房地产价格变动

**Housing Types: Year-To-Date June 2019 – June 2020 (Quarters)**

- High End Detached
- Low End Detached
- High End Condos
- Low End Condos
- High End Townhouse
- Low End Townhouse

*Sources: The respective Real Estate Boards, which assume no responsibility for accuracy.*  

*Home Price Index = average home prices are adjusted to the yearly average finished sqft. & age. Total Listings **includes all listings marketed for the month. The DOM, and Sale – List Price differences are based on medians, not averages. Market Share Reports include all property types. More Details*  

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Monthly Market Activity - Aug 2020  Single Family

**Richmond** %SOLD

- Listings Marketed: 698
- Sales: 99
- Failed: 49
- %SOLD: 14%

**Stable 8-12%**

**Sept 1 2020  Richmond Market Update (Detached)**

**Current:** Richmond is in a Stable Market with average Listings, **14 %SOLD** rate and a 95% Sell/List Ratio. (This means that there is an average of a $83,000 Discount on a sale from the original list price)

**Most Active Price Range:** Homes between $1.15 mill. - $1.35 mill. have **33.3 %SOLD** rate.

**Least Active Price Range:** Homes between $2.6 mill. - $3 mill. have **4.3 %SOLD** rate

**History:** The Richmond Year-To-Date Home Price Index HPIp (Top 50%) shows that prices decreased $8,637. The Richmond Year-To-Date Home Price Index HPIp (Lower 50%) shows that prices increased $38,622.
1. How Many Sold During the Month and at What Price Range?

### Richmond List Price Ranges Statistics - Aug 2020

<table>
<thead>
<tr>
<th>Home Price Range</th>
<th>Total Listings (month)</th>
<th>Sales</th>
<th>DOM</th>
<th>Sale Price /List Price</th>
<th>Sell - List $Difference</th>
<th>%SOLD</th>
</tr>
</thead>
<tbody>
<tr>
<td>0-$1,150,000</td>
<td>29</td>
<td>7</td>
<td>51</td>
<td>95%</td>
<td>-$50,500</td>
<td>24.1%</td>
</tr>
<tr>
<td>$1,150,001-$1,350,000</td>
<td>48</td>
<td>16</td>
<td>10</td>
<td>97%</td>
<td>-$36,000</td>
<td>33.3%</td>
</tr>
<tr>
<td>$1,350,001-$1,500,000</td>
<td>83</td>
<td>18</td>
<td>42</td>
<td>96%</td>
<td>-$62,500</td>
<td>21.7%</td>
</tr>
<tr>
<td>$1,500,001-$1,700,000</td>
<td>100</td>
<td>13</td>
<td>14</td>
<td>97%</td>
<td>-$48,000</td>
<td>13.0%</td>
</tr>
<tr>
<td>$1,700,001-$1,900,000</td>
<td>78</td>
<td>11</td>
<td>21</td>
<td>94%</td>
<td>-$109,900</td>
<td>14.1%</td>
</tr>
<tr>
<td>$1,900,001-$2,200,000</td>
<td>76</td>
<td>11</td>
<td>21</td>
<td>94%</td>
<td>-$200,000</td>
<td>14.5%</td>
</tr>
<tr>
<td>$2,200,001-$2,600,000</td>
<td>89</td>
<td>11</td>
<td>16</td>
<td>92%</td>
<td>-$210,000</td>
<td>12.4%</td>
</tr>
<tr>
<td>$2,600,001-$3,000,000</td>
<td>92</td>
<td>4</td>
<td>33</td>
<td>96%</td>
<td>-$104,600</td>
<td>4.3%</td>
</tr>
<tr>
<td>$3,000,001 and more</td>
<td>103</td>
<td>8</td>
<td>71</td>
<td>87%</td>
<td>-$475,405</td>
<td>7.8%</td>
</tr>
<tr>
<td><strong>Total Activity</strong></td>
<td><strong>698</strong></td>
<td><strong>99</strong></td>
<td><strong>26</strong></td>
<td><strong>95%</strong></td>
<td><strong>-$83,000</strong></td>
<td><strong>14%</strong></td>
</tr>
</tbody>
</table>

2. How Many Properties Were Available During the Month?

### Monthly Changes Summary - Aug-20

<table>
<thead>
<tr>
<th>Category</th>
<th>Aug-19</th>
<th>Jul-20</th>
<th>Aug-20</th>
<th>9/1/2020</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Listings**</td>
<td>991</td>
<td>682</td>
<td>698</td>
<td>550</td>
<td>16</td>
</tr>
<tr>
<td>Active Listings**</td>
<td>843</td>
<td>520</td>
<td>534</td>
<td>550</td>
<td>16</td>
</tr>
<tr>
<td>Solds</td>
<td>67</td>
<td>94</td>
<td>99</td>
<td>550</td>
<td>5</td>
</tr>
<tr>
<td>DOM</td>
<td>40</td>
<td>19</td>
<td>26</td>
<td>550</td>
<td>7</td>
</tr>
<tr>
<td>%SOLD (Sales/ Listings/monthly rate)</td>
<td>7%</td>
<td>14%</td>
<td>14.2%</td>
<td>0%</td>
<td></td>
</tr>
<tr>
<td><strong>Home Price Index HPIp</strong></td>
<td>$1,654,101</td>
<td>$1,639,694</td>
<td>$1,645,464</td>
<td>$5,770</td>
<td></td>
</tr>
<tr>
<td><strong>Top 50%</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Lower 50%</strong></td>
<td>$1,238,351</td>
<td>$1,270,100</td>
<td>$1,276,974</td>
<td>$6,874</td>
<td></td>
</tr>
</tbody>
</table>

*Home Price Index = average home prices are adjusted to the yearly average finished sqft. & age. Total Listings **includes all listings marketed for the month. The DOM, and Sale – List Price differences are based on medians, not averages. Market Share Reports include all property types. More Details Sources: The respective Real Estate Boards, which assume no responsibility for accuracy.
## Richmond Sub areas Statistics - Aug 2020

**Neighbors** | **Total Listings (month)** | **Sales** | **DOM** | **Sale Price /List Price** | **Sell - List $Difference** | **% SOLD**
---|---|---|---|---|---|---
Sea Island | 5 | 1 | 21 | 90% | -$188,000 | 20.0%
Bridgeport RI | 25 | 1 | 61 | 94% | -$110,000 | 4.0%
West Cambie | 27 | 4 | 71 | 94% | -$97,900 | 14.3%
East Cambie | 16 | 3 | 74 | 98% | -$39,000 | 18.8%
Terra Nova | 15 | 5 | 47 | 93% | -$124,000 | 33.3%
Riverdale RI | 41 | 4 | 90 | 89% | -$325,905 | 9.8%
Quilchena RI | 22 | 4 | 29 | 93% | -$181,096 | 18.2%
Granville | 67 | 6 | 14 | 99% | -$37,500 | 9.0%
Seafair | 48 | 4 | 41 | 94% | -$85,500 | 8.3%
Boyd Park | 16 | 2 | 120 | 88% | -$298,500 | 12.5%
Lackner | 17 | 4 | 34 | 96% | -$85,000 | 23.5%
Steveston Village | 11 | 2 | 26 | 95% | -$55,900 | 18.2%
Steveston North | 40 | 10 | 16 | 96% | -$83,950 | 25.0%
Steveston South | 31 | 6 | 25 | 96% | -$64,358 | 19.4%
Westwind | 14 | 1 | 25 | 99% | -$10,900 | 7.1%
Woodwards | 46 | 7 | 11 | 97% | -$38,000 | 15.2%
Broadmoor | 59 | 8 | 36 | 88% | -$279,000 | 13.6%
Garden City | 26 | 2 | 17 | 96% | -$71,450 | 7.7%
Saunders | 30 | 4 | 105 | 92% | -$160,000 | 13.3%
South Arm | 15 | 3 | 8 | 101% | -$21,000 | 20.0%
Brighouse | 10 | 0 | | | | 0.0%
Brighouse South | 4 | 0 | | | | 0.0%
McLennan North | 5 | 2 | 30 | 94% | -$100,095 | 40.0%
Gilmore | 6 | 0 | | | | 0.0%
McLennan | 18 | 3 | 64 | 82% | -$350,000 | 16.7%
East Richmond | 15 | 1 | 10 | 92% | -$199,000 | 6.7%
McNair | 29 | 4 | 21 | 92% | -$149,500 | 13.8%
Ironwood | 23 | 5 | 12 | 97% | -$53,000 | 21.7%
Hamilton RI | 17 | 3 | 48 | 96% | -$40,500 | 17.6%

**Total Activity** | **698** | **99** | **26** | **95%** | **-$83,000** | **14%**

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Next Months Market Forecast

Forecast: Richmond has 520 homes are for sale and with the 14 %SOLD monthly rate gives us a ~7 months of inventory. 5% of the active listings have reduced their price by $149,829 on average or $100,000 median for the last month. We project Richmond to be a continued Stable market.

August's Real Estate Statistics shows that 97% of Single-Family Homes in Metro Vancouver are in a Seller's Market. The Average Monthly Prices increased $5,594 which is the highest increase we've seen this year or for any August on record. Thus, we are forecasting that in the Metro Vancouver Markets will Seller's Market continue for the coming month.

Currently, Condos are also in a Seller Market with 90% of the Greater Vancouver (Lower Mainland) Condo Prices increasing. On average, the Condo Market went up $1,036. At the same time, the Townhouse Markets increased $1,885. That is 23 out of 28 Markets increased (83%). We analyze and provide 97 individual City's Home Price Indexes to supply you the MOST ACCURATE Market Trends every Saturday. Please contact us for your own Market Update with an in-depth Analysis and Forecast in your Local Market Area and more specifically - Your Neighborhood. Data is from: FVREB, REBGV, CADREB Real Estate Boards and they assume no responsibility for its accuracy. Copyright: RMXReports.com
RE/MAX Agents Sell More Real Estate than Any Other Canadian Brand
Are Home Prices Up?  Home Price Index HPIp (Top 50%)

Homes Over $1,700,000
The Home Price Index HPIp is our MOST Accurate Indication of Price Changes.
(Note: Each Sale is paired to its previous sale after 2005)

Sources: The respective Real Estate Boards, which assume no responsibility for accuracy.
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#1 RE/MAX® Market Reports
RE/MAX Statistics, on the Web!

Market Analysis and Forecasting
Sept 1/20 Richmond

Detached Richmond Total Listings**, Sales, and %SOLD rates

<table>
<thead>
<tr>
<th>Month</th>
<th>Total Listings</th>
<th>Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aug-19</td>
<td>607</td>
<td>28</td>
</tr>
<tr>
<td>Sep-19</td>
<td>588</td>
<td>29</td>
</tr>
<tr>
<td>Oct-19</td>
<td>579</td>
<td>37</td>
</tr>
<tr>
<td>Nov-19</td>
<td>548</td>
<td>35</td>
</tr>
<tr>
<td>Dec-19</td>
<td>517</td>
<td>33</td>
</tr>
<tr>
<td>Jan-20</td>
<td>431</td>
<td>24</td>
</tr>
<tr>
<td>Feb-20</td>
<td>433</td>
<td>26</td>
</tr>
<tr>
<td>Mar-20</td>
<td>427</td>
<td>47</td>
</tr>
<tr>
<td>Apr-20</td>
<td>436</td>
<td>367</td>
</tr>
<tr>
<td>May-20</td>
<td>387</td>
<td>370</td>
</tr>
<tr>
<td>Jun-20</td>
<td>422</td>
<td>387</td>
</tr>
<tr>
<td>Jul-20</td>
<td>438</td>
<td>422</td>
</tr>
<tr>
<td>Aug-20</td>
<td>445</td>
<td>438</td>
</tr>
</tbody>
</table>

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Market Analysis and Forecasting

Sept 1/20  Richmond

Detached Richmond  Home Price Index HPIp (Lower 50%)  Sale Price-List Price ($ difference) (average home sold for $ less than their original list price for Low End Home sales)

The Home Price Index HPIp is the MOST Accurate Indication of Price Changes.
[Note: Each Sale is paired to it's previous sale after 2005]

Home Price Changes
(Home Price Index: Paired sales from 2005)

Homes Below $1,700,000

$1,238,351  $1,240,100  $1,242,100  $1,241,100  $1,246,100  $1,249,100

$1,237,101  $1,240,039  $1,240,101  $1,244,100

$1,270,100  $1,276,974

Sales Discount $$
Sale Price – Original List Price ($$ difference)

Are Seller's Prices Firm?
Sales-List Difference $$$

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Sept 1/20 Richmond

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Richmond Sub areas Statistics - Aug 2020

<table>
<thead>
<tr>
<th>Neighbourhoods</th>
<th>Total Listings (Month)</th>
<th>Total Sales</th>
<th>DOM</th>
<th>Average Price/Market $</th>
<th>$/Difference</th>
<th>% Sold</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sea Island</td>
<td>4</td>
<td>1</td>
<td>68</td>
<td>$38,000</td>
<td>0%</td>
<td>50.0%</td>
</tr>
<tr>
<td>Bridgeport Pl</td>
<td>4</td>
<td>2</td>
<td>22</td>
<td>$23,500</td>
<td>8%</td>
<td>8.2%</td>
</tr>
<tr>
<td>West Cambie</td>
<td>21</td>
<td>13</td>
<td>11</td>
<td>$68,000</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>East Cambie</td>
<td>23</td>
<td>6</td>
<td>27</td>
<td>$32,950</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Terra Nova</td>
<td>17</td>
<td>1</td>
<td>19</td>
<td>$11,000</td>
<td>0%</td>
<td>5.3%</td>
</tr>
<tr>
<td>Riverdale Pl</td>
<td>24</td>
<td>5</td>
<td>7</td>
<td>$36,800</td>
<td>0%</td>
<td>20.3%</td>
</tr>
<tr>
<td>Quilchena Pl</td>
<td>3</td>
<td>0</td>
<td>0</td>
<td>$0</td>
<td>0%</td>
<td>0%</td>
</tr>
<tr>
<td>Granville</td>
<td>26</td>
<td>5</td>
<td>31</td>
<td>$5,000</td>
<td>0%</td>
<td>11.2%</td>
</tr>
<tr>
<td>Seafair</td>
<td>2</td>
<td>1</td>
<td>140</td>
<td>$89,000</td>
<td>0%</td>
<td>50.0%</td>
</tr>
<tr>
<td>Boul Park</td>
<td>29</td>
<td>10</td>
<td>11</td>
<td>$22,400</td>
<td>0%</td>
<td>35.7%</td>
</tr>
<tr>
<td>Lochner</td>
<td>2</td>
<td>0</td>
<td>0</td>
<td>$0</td>
<td>0%</td>
<td>0%</td>
</tr>
</tbody>
</table>

Total Activity: 1440

Richmond List Price Ranges Statistics - Aug 2020

<table>
<thead>
<tr>
<th>Home Price Range</th>
<th>Total Listings (Month)</th>
<th>Total Sales</th>
<th>DOM</th>
<th>Average Price/Market $</th>
<th>$/Difference</th>
<th>% Sold</th>
</tr>
</thead>
<tbody>
<tr>
<td>0-400,000</td>
<td>107</td>
<td>28</td>
<td>11</td>
<td>$97,000</td>
<td>97%</td>
<td>24.3%</td>
</tr>
<tr>
<td>400,001-495,000</td>
<td>103</td>
<td>25</td>
<td>15</td>
<td>$96,000</td>
<td>96%</td>
<td>24.3%</td>
</tr>
<tr>
<td>495,001-590,000</td>
<td>112</td>
<td>26</td>
<td>20</td>
<td>$95,000</td>
<td>95%</td>
<td>16.9%</td>
</tr>
<tr>
<td>590,001-685,000</td>
<td>140</td>
<td>28</td>
<td>3</td>
<td>$93,000</td>
<td>93%</td>
<td>20.0%</td>
</tr>
<tr>
<td>685,001-780,000</td>
<td>207</td>
<td>36</td>
<td>24</td>
<td>$93,000</td>
<td>93%</td>
<td>17.4%</td>
</tr>
<tr>
<td>780,001-890,000</td>
<td>282</td>
<td>47</td>
<td>23</td>
<td>$93,000</td>
<td>93%</td>
<td>16.1%</td>
</tr>
<tr>
<td>890,001-990,000</td>
<td>202</td>
<td>26</td>
<td>20</td>
<td>$92,000</td>
<td>92%</td>
<td>16.1%</td>
</tr>
<tr>
<td>990,001-1,150,000</td>
<td>140</td>
<td>28</td>
<td>39</td>
<td>$97,000</td>
<td>97%</td>
<td>20.0%</td>
</tr>
<tr>
<td>$1,150,000 and more</td>
<td>119</td>
<td>14</td>
<td>46</td>
<td>$95%</td>
<td></td>
<td>11.8%</td>
</tr>
</tbody>
</table>

Total Activity: 1440

Monthy Changes Aug 19 - Jul 20 - Aug 20

<table>
<thead>
<tr>
<th>% Sold (Total Listings / monthly rate)</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>11.0%</td>
<td>21.6%</td>
</tr>
</tbody>
</table>

% Sold: (Total listed/total sold).

Monthly Changes Aug 19 - Jul 20 - Aug 20

<table>
<thead>
<tr>
<th>Preferences</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td>0%</td>
<td>1</td>
</tr>
</tbody>
</table>

Forecasts:

This month's inventory is 10% less than same month last year. Active listing decreased which means that we may see almost same count with normal listings next month thus perpetuating the well supplied market. We project Richmond to be a continued Seller Market.

August's Real Estate Statistics shows that 97% of Single-Family Homes in Metro Vancouver are in a Seller's Market. The Average Monthly Prices increased $5,594 which is the highest increase we've seen this year or for any August on record. Thus, we are forecasting that in the Metro Vancouver Markets will Sellers Market continue for the coming month.

Currently, Condos are also in a Seller Market with 98% of the Greater Vancouver (Lower Mainland) Condo Prices increasing. On average, the Condo Market went up $1,036. All the same time, the Townhouse Markets increased $1,456. That is 23 out of 25 Markets increased (92%). We analyze and provide 97 individual City's Home Price Indexes to supply the YOU the MOST ACCURATE Market Trends every Saturday. Please contact us for your own Market Value Update with an in-depth Analysis and Forecast in your Local Market Area and more specifically your location.

Your Neighborhood: 

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**Market Analysis and Forecasting**

**Richmond**

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**Total Listings**, **Sales**, and **% SOLD Rates**

<table>
<thead>
<tr>
<th>Month</th>
<th>Total Listings</th>
<th>Sales</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aug-19</td>
<td>1601</td>
<td>176</td>
</tr>
<tr>
<td>Sep-19</td>
<td>1555</td>
<td>203</td>
</tr>
<tr>
<td>Oct-19</td>
<td>1540</td>
<td>204</td>
</tr>
<tr>
<td>Nov-19</td>
<td>1355</td>
<td>195</td>
</tr>
<tr>
<td>Dec-19</td>
<td>1177</td>
<td>236</td>
</tr>
<tr>
<td>Jan-20</td>
<td>1160</td>
<td>205</td>
</tr>
<tr>
<td>Feb-20</td>
<td>1220</td>
<td>247</td>
</tr>
<tr>
<td>Mar-20</td>
<td>1119</td>
<td>1061</td>
</tr>
<tr>
<td>Apr-20</td>
<td>1200</td>
<td></td>
</tr>
<tr>
<td>May-20</td>
<td>1193</td>
<td></td>
</tr>
<tr>
<td>Jun-20</td>
<td>1270</td>
<td></td>
</tr>
<tr>
<td>Jul-20</td>
<td>1115</td>
<td></td>
</tr>
<tr>
<td>Aug-20</td>
<td>1440</td>
<td></td>
</tr>
</tbody>
</table>

**% SOLD Rate is the Monthly Sell Through Rate**

<table>
<thead>
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</tr>
</thead>
<tbody>
<tr>
<td>% SOLD</td>
<td>11%</td>
<td>13%</td>
<td>15%</td>
<td>15%</td>
<td>17%</td>
<td>13%</td>
<td>18%</td>
<td>20%</td>
<td>10%</td>
<td>10%</td>
<td>14%</td>
<td>22%</td>
<td>18%</td>
</tr>
</tbody>
</table>

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*Home Price Index = average home prices are adjusted to the yearly average finished sqft. & age. Total Listings **includes all listings marketed for the month. DOM, and Sale – List Price differences are based on medians, not averages. Market Share Reports include all property types. More Details

Sources: The respective Real Estate Boards, which assume no responsibility for accuracy.

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The Home Price Index HPIp is our MOST Accurate Indication of Price Changes and is based on the Top 50% of the homes.

[Note: Each Sale is paired to its previous sale after 2005 to determine its exact price change.]
Home Price Index = average home prices are adjusted to the yearly average finished sqft. & age. Total Listings **include all listings marketed for the month. The DOM, and Sale – List Price differences are based on medians, not averages. Market Share Reports include all property types. Sources: The respective Real Estate Boards, which assume no responsibility for accuracy.

The Home Price Index HPIp is the MOST Accurate Indication of Price Changes and is based on the Lower 50% of the homes. (Note: Each Sale is paired to its previous sale after 2005 to determine its exact price change.)

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**Home Price Index**

- **Home Price Index** = average home prices are adjusted to the yearly average finished sqft. & age.
- **Total Listings** includes all listings marketed for the month.
- **DOM** and **Sale – List Price** differences are based on medians, not averages. Market Share Reports include all property types.
- **More Details**

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**Are Home Prices Up?**

**Home Price Index** - **HPIp** (Top 50%)

- The Home Price Index **HPIp** is our MOST Accurate Indication of Price Changes and is based on the **Top 50%** of the homes.
- **Note:** Each Sale is paired to its previous sale after 2005 to determine its exact price change.

**Home Price Changes**

- **Aug-19**
  - **$605,101**
- **Sep-19**
  - **$605,101**
- **Oct-19**
  - **$603,101**
- **Nov-19**
  - **$602,235**
- **Dec-19**
  - **$605,100**
- **Jan-20**
  - **$606,100**
- **Feb-20**
  - **$607,100**
- **Mar-20**
  - **$609,101**
- **Apr-20**
  - **$610,100**
- **May-20**
  - **$612,094**
- **Jun-20**
  - **$614,449**
- **Jul-20**
  - **$614,449**
- **Aug-20**
  - **$614,100**

- **DOM** and **Sale – List Price** differences are based on medians, not averages. Market Share Reports include all property types.

**Are Seller’s Prices Firm?**

- **Sales Discount $**
  - **$31,200**
  - **$38,900**
  - **$28,700**
  - **$33,450**
  - **$31,000**
  - **$23,808**
  - **$18,500**
  - **$18,000**
  - **$20,250**
  - **$25,000**
  - **$14,750**
  - **$20,900**
  - **$19,000**

- **Sales Discount $**
  - **$31,200**
  - **$38,900**
  - **$28,700**
  - **$33,450**
  - **$31,000**
  - **$23,808**
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  - **$20,250**
  - **$25,000**
  - **$14,750**
  - **$20,900**
  - **$19,000**

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**Richmond Condos Top 50%**:
- HPIp
- Forecast+
- Forecast–

**Richmond Condos Lower 50%**:
- HPIp
- Forecast+
- Forecast–

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**Home Price Index HPIp**

- **Richmond Condos Top 50%**: $614,448 327.30% (+ $349)
- **Richmond Condos Lower 50%**: $390,756 353.00% (+ $1,654)

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Supply and Demand

How %SOLD Rates Affect Price Changes

Sell - Through Rates (STR) - Adsorption Rates

What do you get?:

1. We will give you Abbotsford's full RE/MAX Market Reports
   1. (detached statistics) within 1 week.
   2. (Multi family: Townhouse / Condos stats may take another week.)
2. You will get the Re/MAX Market Share Reports Monthly or Quarterly reports City or Area
3. Early access to the Sell-Through Rates 2 weeks updates as they happen.
4. We will customize the reports for you so they are personalized (setup is free if simple one person setup)
5. Preferential access to of our "Mastermind Group" monthly Webinars

We will provide your stats as:

1. A single easy to understand PDF so it is ready to email your clients as a Major item of value. (pick 2 reports) (more available)
2. Note many agents are emailing the LIVE LINK eg: RMXReports.com/YourName.pdf
   1. this LIVE report is updated every month and is a LIVE to your client ... basically we are hosting your NEWS webpage
   2. You are certainly welcome to put this content on your own website or I will show you how to set it live on your site
3. A more detailed landscape reports PDF .. This set of Be-All-Reports are three pages per city
   1. you may share these with your most analytical clients in CMA or Price reductions.

Offer # 2 Master Mind Group (Monthly we do a live webinar on changing market conditions 1st Thursday of the month at 8:30 am) ($29 per session)